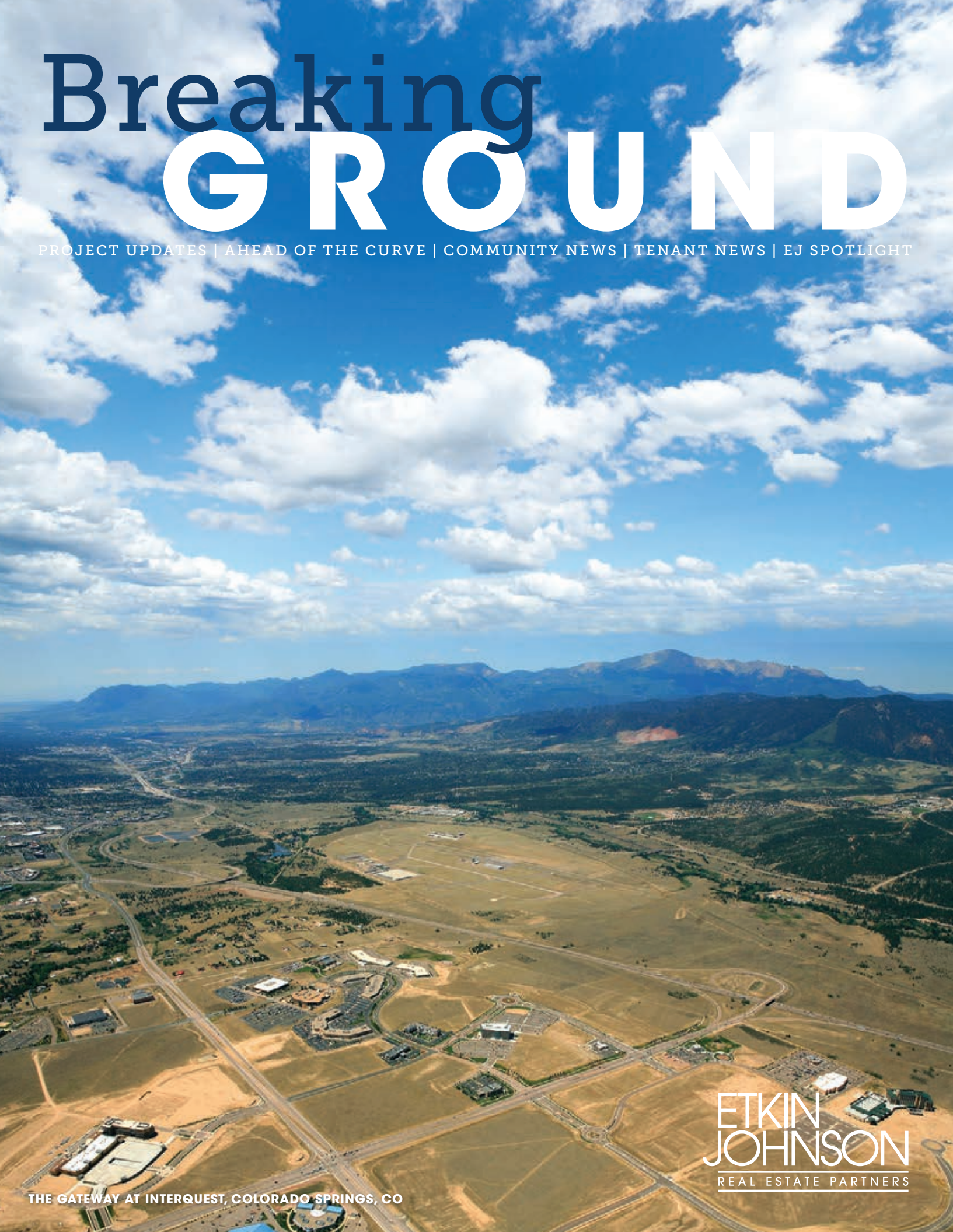


Breaking GROUND

PROJECT UPDATES | AHEAD OF THE CURVE | COMMUNITY NEWS | TENANT NEWS | EJ SPOTLIGHT



THE GATEWAY AT INTERQUEST, COLORADO SPRINGS, CO

ETKIN
JOHNSON
REAL ESTATE PARTNERS

Taking Off with Sierra Nevada Corporation

Etkin Johnson has leased 101,000 square feet of industrial space to the Sierra Nevada Corporation (SNC) at 2000 Taylor Avenue in the Colorado Technology Center. The new state-of-the-art facility is the fourth speculative building Etkin Johnson has leased in the Colorado Technology Center before construction was complete.



2000 TAYLOR AVENUE, LOUISVILLE, CO

The Results are In

As a long-term owner, Etkin Johnson's top priority is building relationships with our tenants, and their satisfaction is our #1 goal. According to our 2016 tenant surveys, we achieved the following results:

- ◆ **15 "A LIST" PROPERTY AWARDS FOR CUSTOMER SERVICE EXCELLENCE**
- ◆ **OUTSTANDING RATING IN SERVICE SATISFACTION IN RESPONSIVENESS AND FOLLOW-THROUGH**
- ◆ **OUTSTANDING RATING IN SERVICE SATISFACTION IN QUALITY OF MANAGEMENT AND MAINTENANCE SERVICES**

Tenant Quotes:

"Etkin has been fantastic to work with. I would highly recommend their firm to others looking for commercial property."

-Jeff Sloat
Director, Global Research & Development
Graphic Packaging International

"My property manager and maintenance engineer are a pleasure to work with. They always follow up and make sure that we have everything we need whenever we have a request or a problem."

-Doris Ford
Tenant at Church Ranch Corporate Center

AHEAD OF THE CURVE:

2017: Gearing Up for the Biggest Year in Etkin Johnson History

Etkin Johnson has experienced some incredible growth over the past few years—from new acquisitions and developments to increasing our incredibly talented staff. And it looks like we're just getting started.

In 2017, we're going to have our biggest development year in Etkin Johnson history. With nearly \$160 million in new construction, we'll be more active than ever, maintaining our commitment to leveraging private equity and unrivaled market expertise to capitalize on commercial property acquisition, development and investment opportunities across Colorado.



\$27.4M

Hyatt Place Hotel: Westminster, CO

This six-story, 137-room hotel will include more than 2,000 sq. ft. of meeting space and is expected to open in spring 2018.



\$40M

ATRIA: Broomfield, CO

This project will consist of two identical 88,294-sq.-ft. office buildings with flexible floor plans, strategic use of natural light and views of nearby Flatirons. Delivery: January 2018



\$20.6M

**633 CTC Boulevard: Louisville, CO
Colorado Technology Center**

This 153,018-sq.-ft. energy efficient building will feature 24-foot clear ceilings, 23 dock-high doors and five drive-in loading doors. Delivery: Summer 2017



\$9.1M

**Louisville Corporate Campus: Louisville, CO
Colorado Technology Center**

The land acquisition and site infrastructure of this 33.12-acre parcel will take place in 2017 with future plans for a three-building, 400,000-sq.-ft. industrial/flex campus.



\$60M

The Gateway at InterQuest Phase I: Colorado Springs, CO

The initial phase of development of this 77-acre tract of land will include construction of nearly 300 apartments with parks, open walkways, activity areas and clubhouses.

"2017 PROMISES TO BE OUR BIGGEST YEAR YET, AND WE COULDN'T BE MORE EXCITED. WITH NEARLY \$160 MILLION IN DEVELOPMENT PROJECTS, ETKIN JOHNSON IS TRANSFORMING THE COLORADO REAL ESTATE LANDSCAPE."

"Etkin Johnson truly understands our business, our channels and space needs, and as a Landlord, they have the resources to support them. We're so grateful our paths crossed with this group."

- Catherine Hunziker
WishGarden Herbs President

Out in the Community

At Etkin Johnson, we believe in giving back to our communities. In 2016, our employees helped build a house for a family in need with Habitat for Humanity and assembled food boxes for hungry families at the Food Bank of the Rockies. Since 2014, Etkin Johnson employees have **volunteered 600 hours** in their local communities.



WishGarden is Kicking A**

WishGarden Herbs, an Etkin Johnson tenant in the Colorado Technology Center, is transforming health across the country with herbal remedies including its signature product, Kick-Ass IMMUNE Activator. Since moving into our 321 Taylor building in 2014,

WishGarden has been able to consolidate its operations

under one roof and take advantage of our best-in-class tenant service and workspace, allowing them to grow and become more efficient. Learn more about the herbal company that is sweeping the nation at www.wishgardenherbs.com.



Mother and son team: Sam Hunziker, Chief Executive Officer and Catherine Hunziker, President of WishGarden Herbs

Engineer Spotlight

We couldn't do what we do without our highly skilled maintenance engineers. They are the reason our properties rank among the most preferred in the region time and time again. Whether the need is HVAC, plumbing, electrical, refrigeration systems, operations and maintenance or engineering, our team works to ensure all Etkin Johnson buildings are comfortable and productive.

With their help, we create a first-class work environment so our tenants can completely focus on the success of their business. Thank you, engineers!



HAL KIMBALL: CHIEF ENGINEER



ADAM FUNK



JOE LOVATO



DAVE MEAGHER



DENNIS MONTANO



ANTHONY SHEPHERD



SCOTT SMITH



TERRY TAYLOR



FRANCISCO VILLALOBOS

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